

The Amazing Journey of a molecule Denis O'Sullivan & Antonio Quintieri Procter & Gamble Company

P&G AT A GLANCE

Operating in



Countries

Serving



Billion Consumers

Brands sold in



Countries

"IT ALL STARTED WITH SOAP & CANDLES"



PROCTER & GAMBLE,

MANUFACTURERS AND WHOLESALE DEALERS IN

Star and Tallow Candles, Soda, Palm, Oleine & German Soap, Lard Oil, Pearl Starch, TOILET AND SHAVING SOAP IN GREAT VARIETY, 24 WEST SECOND STREET and 830 WESTERN BOW.

Serious about innovation

40,000 active patents

8,700 people working in R&D **1,000** PhDs



50 years of excellence at the Ariel Innovation Center in Brussels.







Introducing Ariel Pods









Having to receive, store, add, mix, blend. emulsify, fill and ship something like millions of liters of fluids every day, we don't have many choices when it comes to **Controlling** and intensifying our processes



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Many contradictions at the same time

Increasing flow rates vs. reducing damage to structured fluids;

Shortening residence time vs. high energy;

Faster crystallisation vs. optimising Crystal morphology

Many changes happening at the same time

Viscosity increases while cooling;

Surfactants phases transition as ionic strength decreases;

Particles grow while heating;

How to control, measure and intensify all those changes while our molecules travel along our processes ?

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Back to molecules ...

In laminar flow, **shear forces** must be the same at all scales



In turbulent flow, **energy density** a the macroscopic "equivalent" of shear-rate.

In the perfect world ...

Temperature and **Temperature Gradients** should also be the same at all scales



In the perfect world ...

Also:

- Residence Times
- Concentrations
- ...

(you get the idea)

Batch vs. Continuous





Batch vs. Continuous Processes

| | Batch (CSTR) | Continuous |
|---------|---|--|
| IDEAL | Conditions Change with TIME only. | Conditions change with LOCATION |
| REALITY | Conditions <i>not</i> uniform throughout vessel => different molecules experience different histories. | <i>Not</i> ideal plug flow with perfect radial transfer => different molecules experience different histories. |
| RESULT | Poor Control of Transformations Multiple Transformations mixed up. Less intense "average" conditions. | |

Why is this a problem?

- Sub-optimal reaction yield.
- Increased variability
 - Increased cost to meet success criteria
- Reduced Quality Assurance.
- Less capacity for Innovation
 - Like innovating in a black box

Why MicroProcessing?

It's continuous processing without the downsides:

- "Perfect" radial mixing.
- Sequential Transformations
- Controlled Conditions
- Possibility to Intensify

Case-Study : Crystallisation

Background

- Efficacy highly morphology-dependent.
- Current Batch Process produces a mix of cylindrical and other morphologies.
- Theoretical model: with "perfect" morphology, could be 3X more effective.

Crystallisation Optimisation

Literature shows three different modes of Crystallisation:

- α-crystals
- β'-crystals
- β-crystals

Cross-Sectional Structures of Triglycerides



Characteristics of Triglyceride Polymorphs

| Alpha | Beta-Prime | Beta | |
|-----------------------------------|-----------------------|-----------------------------------|--|
| Microscopic Analyses | | | |
| Platelet | Fine needle | Long needle | |
| 5 μ | 1μ | 25-50 μ | |
| Infrared Spectroscopic Analyses | | | |
| A singlet at 720 cm ⁻¹ | A doublet at | A singlet at 717 cm ⁻¹ | |
| | 719 and 727 cm^{-1} | | |

The Challenge

- α-crystals form below 65C
- β '-crystals form from 60 70C
- β -crystals form from 70 75C

We want β -crystals ...

The Challenge

... we want β-crystals

... but they have the **Slowest** crystallisation kinetics ... to get a high % of β '-crystals, we need to keep 75C > T > 70C and provide continuous gentle shear

The Academic Challenge

How to keep 75C > T > 70C and provide continuous gentle shear ?

In a university lab, you can hold the solution at 73C and stir gently for a month ...

The Industrial Challenge

Crystallisation Temperature is 75C!

Nucleation above 70C is far too slow!

... in industry things must happen fast.

The Creative Industrial Solution

Complex, confidential process

Gives increased β-crystals

But still a mix of crystal morphologies.

The microProcessing Solution

Emulsify at very high-energy/high-T.

Shock-cool (2secs) to 40C to nucleate.

Shock-heat immediately to 73C to <u>stop</u> <u>nucleation, before any crystals have formed</u>.

Cool with shear at 73C.

Result

- *First* trial better than batch.
- Optimisation enabled higher % β-crystals.

And importantly:

New <u>understanding</u>

- can improve current process by 50% !!

Why did this work?

- <u>Separated</u> transformations.
- Optimised conditions for each transformation separately.
- <u>Controlled</u> these precisely.
- Intensified mixing, cooling, heating.

microProcessing Today in P&G

- R&D tool, enabling
 - fundamental understanding
 - process optimisation.
- Flowrate too low for production
- Capital reduction not a big opportunity,
 as most capital is spent on infrastructure.

... but all this may change ...

Thank you!!

Questions?

Touching lives, improving life. **P&G**™